Attendance: Geoff Martin, TRORC; Brad Airey, Honeywell; Paul Murphy, ENE Systems/EEI Inc.; Greg Royer, Trane Technologies; Nick Thiltgen, Dubois & King

General comments from TRORC:

There is a typo in Part V, Section 3.3. This section should read:

Energy Baseline and Financial Savings Calculation Methodology

<table>
<thead>
<tr>
<th>Methodology Provided</th>
<th>Status</th>
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</thead>
<tbody>
<tr>
<td>No methodology or methodology provided but not substantiated.</td>
<td>Unqualified</td>
</tr>
<tr>
<td>Methodology provided and substantiated.</td>
<td>Qualified</td>
</tr>
</tbody>
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Questions from attendees:

Q: After the responses are submitted, will the four towns unanimously select the ESCO, or will each town choose the ESCO it wants to work with?

A: A Selection Committee, comprised of the IREC and one representative from each of the four towns, will score the proposals and unanimously recommend one ESCO. Each town will have the option to proceed with the recommended ESCO, or to not proceed at all. Towns will not have the option to select the ESCO of their choice; they will either work with the ESCO that the Selection Committee recommends or drop out of the process. Given that all four towns chose to participate in this RFQ, there is no reason to believe that any town will drop out once a recommendation has been made.

Q: After selection, will the projects proceed as individual projects with each of the towns, or will the process continue to be a joint one?

A: The Intermunicipal Regional Energy Coordinator (IREC) will oversee the process and will be the ESCO’s main point of contact. In that sense, the process will continue to be a joint one.

Q: Have the towns ever executed an intermunicipal agreement?

A: The IREC position is in place through an intermunicipal agreement. The towns are jointly funding the IREC position and have agreed to share the services of the position.

Q: Would the towns consider entering into an intermunicipal agreement for this project?
A: TRORC has adopted provisions in Article 4 of its bylaws pursuant to Title 24, section 4345b regarding intermunicipal service agreements, so there is an opportunity to create an intermunicipal agreement for this project. The ESCO should determine the approach that it feels is most viable and competitive. If the ESCO determines that an intermunicipal agreement is the best approach for this project, it should describe how the agreement would work and why it believes it is the best approach for the project in its proposal.

Q: Is there any threshold for the contract amount with an intermunicipal agreement?

A: The enabling statute does not articulate any contract amount floors or ceilings.

Q: The cost proposal section is confusing since this is an RFQ. What information is TRORC asking for?

A: The cost proposal section (Part IV, Section 3.2) asks for information on markups for all cost categories (i.e. subcontractor costs, project management, direct purchase of equipment, materials, or supplies). Markups represent a percentage added to the base cost for the project. Cost categories can be specified by the ESCO, but more detailed responses will receive higher scores. ESCOs may request that this section remain confidential, but must clearly state this request in their proposal.